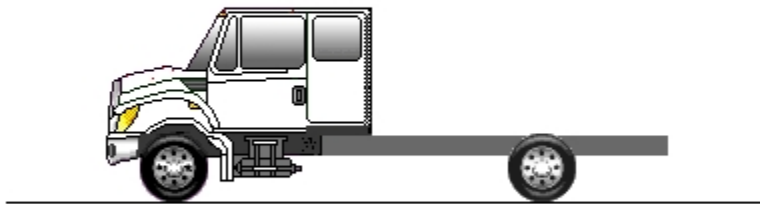


Prepared For:
Hickory Stock G-1265
Stock Unit
1704 Conowingo Rd
Bel Air, MD 21014-
(410)838 - 4200

Presented By:
HICKORY INTERNATIONAL INC
ROBERT M PRESTON
1704 CONOWINGO RD
P.O. BOX 469
BEL AIR MD 21014 -
(410)838-4200

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.



Model Profile
2016 TERRASTAR SFA 4x2 (TA005)

MISSION:	Requested GVWR: 19500. Calc. GVWR: 19500
	Calc. Start / Grade Ability: 40.22% / 3.20% @ 55 MPH
DIMENSION:	Wheelbase: 185.00, CA: 84.60, Axle to Frame: 63.00
ENGINE, DIESEL:	{MaxxFace 7} EPA 2010, 300 HP @ 2600 RPM, 660 lb-ft Torque @ 1600 RPM, 2800 RPM Governed Speed, 300 Peak HP (Max)
TRANSMISSION, AUTOMATIC:	{Allison 1000_RDS} 5th Generation Controls; Close Ratio, 6-Speed, With Overdrive; Includes Park Pawl, With PTO Provision, Less Retarder, With 19,500-lb GVW & 26,000-lb GCW Max., on/off hwy
CLUTCH:	Omit Item (Clutch & Control)
AXLE, FRONT NON-DRIVING:	{Dana Spicer D700-N} I-Beam Type, 7,000-lb Capacity
AXLE, REAR, SINGLE:	{Dana Spicer S110} Single Reduction, With Offset Housing; 13,500-lb Capacity, 160 Wheel Ends Gear Ratio: 4.56
CAB:	Extended Conventional
TIRE, FRONT:	(2) 225/70R19.5 G647 RSS (GOODYEAR) 640 rev/mile, load range G, 14 ply
TIRE, REAR:	(4) 225/70R19.5 G622 RSD (GOODYEAR) 641 rev/mile, load range G, 14 ply
SUSPENSION, RR, SPRING, SINGLE:	Vari-Rate; 13,500-lb Capacity
PAINT:	Cab schematic 100TA Location 1: 9219, Winter White (Std) Chassis schematic N/A

<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)
Base Chassis, Model TERRASTAR SFA 4x2 with 185.00 Wheelbase, 84.60 CA, and 63.00 Axle to Frame.	4676/2731	7407
TOW HOOK, FRONT (2) Frame Mounted	11/-1	10
FRAME RAILS High Strength Low Alloy Steel (80,000 PSI Yield); 7.375" x 3.079" x .312" (187.45mm x 78.2mm x 8.0mm) With Transition to 9.125" x 3.079" x .312" (231.8mm x 78.2mm x 8.0mm); Includes 1.2" (30mm) Drop Under Cab; 335.2" (8512.2mm) Maximum OAL	33/89	122
<u>Notes</u> : Refer to WB/AF COMBINATIONS Chart in the Compatibility Charts section of the CT-400 Data Book and the Price List for compatible AF dimension.		
BUMPER, FRONT Full Width, Aerodynamic, Steel, Chrome Plated, 0.118" Material Thickness	0/0	0
REINFORCEMENT, FRAME FRONT ; Use when Mounting Equipment at Front of Frame	68/-13	55
WHEELBASE RANGE 185" (470cm) Through and Including 236" (600cm)	0/0	0
AXLE, FRONT NON-DRIVING {Dana Spicer D700-N} I-Beam Type, 7,000-lb Capacity	0/0	0
SUSPENSION, FRONT, SPRING Taper Leaf, Shackle Type; 7,000-lb Capacity; With Shock Absorbers	54/-11	43
<u>Includes</u> : SPRING PINS Rubber Bushings, Maintenance-Free		
BRAKE SYSTEM, HYDRAULIC {TRW 355} Split System, With Three Channel ABS	0/0	0
<u>Includes</u> : BRAKE LININGS, FRONT HX-73, Non-Asbestos : BRAKE LININGS, REAR HX-73, Non-Asbestos		
BRAKE, PARKING {TRW} Drum-in-Hat Type; for Hydraulic Brake chassis; Activated by Lever in Cab; Mounted in Rear Wheels	0/0	0
<u>Includes</u> : PARKING BRAKE CONTROL Lever, Floor Mounted, Located Right of Driver		
BRAKES, FRONT, HYDRAULIC DISC {TRW} 15.35" x 1.54" Rotors; Dual 2.36" (60mm) Diam. Pistons	0/0	0
BRAKES, REAR, HYDRAULIC DISC {TRW} 15.35" x 1.54" Rotors; Dual 2.36" (60mm) Diam. Pistons	0/0	0
STEERING COLUMN Tilting	0/0	0
STEERING WHEEL 2-Spoke, 18" Diam., Black	0/0	0
STEERING GEAR {Sheppard MD83} Power	0/0	0
EXHAUST SYSTEM Single, Horizontal, Aftertreatment Device Frame Mounted Right Side Back of Cab, Includes Horizontal Tail Pipe	0/0	0
<u>Includes</u> : NOTE: The Horizontal Tailpipe Includes a Temperature Control Device		
ELECTRICAL SYSTEM 12-Volt, Standard Equipment	0/0	0
<u>Includes</u> : BATTERY BOX Steel : DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab : FUSES, ELECTRICAL SAE Blade-Type : HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever : HEADLIGHTS (2) Sealed Beam Halogen, 5" x 7" Rectangular, with Molded-In Argent Colored Bezels : JUMP START STUD Located on Positive Terminal of Outermost Battery : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light : RUNNING LIGHT (2) Daytime, Included With Headlights		

Description

	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)
: STARTER SWITCH Electric, Key Operated		
: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector		
: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature		
: TURN SIGNALS, FRONT Includes Reflectors and Solid State Flashers; Flush Mounted		
: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever		
: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted		
: WIRING, CHASSIS Color Coded and Continuously Numbered		
CIGAR LIGHTER Includes Ash Cup	1/0	1
HORN, ELECTRIC (2) Disc Style	1/0	1
POWER SOURCE Cigar Type Receptacle without Plug and Cord	1/0	1
ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, With Remote Sense	0/0	0
BODY BUILDER WIRING Back of Standard Cab at Left Frame or Under Extended or Crew Cab at Left Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn	3/0	3
ELECTRIC TRAILER BRAKE/LIGHTS Accommodation Package to Rear of Frame; for Separate Trailer Stop, Tail, Turn, Marker Light Circuits; Includes Electric Trailer Brake accommodation package With Cab Connections for Mounting Customer Installed Electric Brake Unit, Less Trailer Socket	0/2	2
BATTERY SYSTEM {International} Maintenance-Free (2) 12-Volt 1100CCA Total	0/0	0
RADIO AM/FM/WB/Clock/Bluetooth/USB Input/3MM Auxiliary Input, MP3, Apple Device Play & Control, Bluetooth for Phone & Music, with Multiple Speakers	1/0	1
JUMP START STUD Remote Mounted	0/0	0
CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade	0/0	0
TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights	0/0	0
INDICATOR, LOW COOLANT LEVEL With Audible Alarm	0/0	0
STARTING MOTOR {Delco Remy 29MT} 12 Volt; Less Thermal Over-Crank Protection, With Integrated Magnetic Switch	0/0	0
CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III With Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses	0/0	0
GRILLE Chrome, with Chrome Headlight Bezels	5/0	5
FRONT END Tilting, Fiberglass, With Three Piece Construction	0/0	0
<u>Includes</u>		
: HOOD TILT ASSIST Includes Torsion Bar Spring System		
PAINT SCHEMATIC, PT-1 Single Color, Design 100	0/0	0
PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	0/0	0
CLUTCH Omit Item (Clutch & Control)	0/0	0
ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection	0/0	0
BLOCK HEATER, ENGINE {Phillips} 120 Volt/1000 Watt	2/0	2
<u>Includes</u>		
: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door		

Description

	<u>F/R Wt</u>	<u>Tot Wt</u>
	(lbs)	(lbs)
ENGINE, DIESEL {MaxxFORCE 7} EPA 2010, 300 HP @ 2600 RPM, 660 lb-ft Torque @ 1600 RPM, 2800 RPM Governed Speed, 300 Peak HP (Max)	0/0	0
<u>Includes</u>		
: AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated (Air Brake Chassis Only)		
: CRUISE CONTROL Electronic; Controls Integral to Steering Wheel		
: ENGINE OIL DRAIN PLUG Magnetic		
: ENGINE SHUTDOWN Electric, Key Operated		
: FUEL FILTER Engine Mounted		
: FUEL HEATER Included with Fuel/Water Separator		
: FUEL/WATER SEPARATOR Engine Mounted		
: GLOW PLUG Automatic with Indicator Light		
: GOVERNOR Electronic		
: OIL FILTER, ENGINE Drop-In Cartridge Type		
FAN DRIVE {Borg-Warner Series 790} Viscous Type, Screw On	0/0	0
<u>Includes</u>		
: FAN Nylon		
RADIATOR Aluminum; 2-Row, Cross Flow, Side-by-Side System, 697 SqIn Louvered, With 225 SqIn CAC, With In-Tank Oil Cooler	0/0	0
<u>Includes</u>		
: DEAERATION SYSTEM with Surge Tank		
: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps		
: RADIATOR HOSES Premium, Rubber		
FEDERAL EMISSIONS EPA, OBD and GHG Certified for Calendar Year 2014; MaxxFORCE 7 Engines	0/0	0
AIR CLEANER With Service Protection Element	0/0	0
<u>Includes</u>		
: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted		
THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel	0/0	0
ENGINE CONTROL, REMOTE MOUNTED - No Provision Furnished for Remote Mounted Engine Control	0/0	0
FAN DRIVE SPECIAL EFFECTS Fan Cooling Ring with Fan Shroud Effects, Engine Mounted	10/0	10
EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations	0/0	0
TRANSMISSION, AUTOMATIC {Allison 1000_RDS} 5th Generation Controls; Close Ratio, 6-Speed, With Overdrive; Includes Park Pawl, With PTO Provision, Less Retarder, With 19,500-lb GVW & 26,000-lb GCW Max., on/off hwy	-6/8	2
WIRING, TRANS, BODY BUILDER Installed Wiring for Transmission/PTO Controls, for Allison 1000, 2000, 2100, 2200, 2400, 2500 Series Transmission	3/0	3
TRANSMISSION OIL Synthetic; 20 thru 28 Pints	0/0	0
ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS), 305/354 Includes J1939 Based Auto Neutral	0/0	0
SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, with EcoCal and Dynamic Shift Sensing (FuelSense Basic)	0/0	0
AXLE, REAR, SINGLE {Dana Spicer S110} Single Reduction, With Offset Housing; 13,500-lb Capacity, 160 Wheel Ends . Gear Ratio: 4.56	0/0	0
<u>Includes</u>		
: REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle		

<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)
SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 13,500-lb Capacity	12/48	60
<u>Notes</u>		
: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.		
SHOCK ABSORBERS, REAR (2)	0/28	28
FUEL TANK Top Draw; Rectangular Non-Polished Aluminum, 13.0" Tank Depth, 40 U.S. Gal., 151 L; Mounted Right Side Under Cab	0/0	0
CAB Extended Conventional	-48/228	180
<u>Includes</u>		
: ARM REST (2) Molded Plastic; One Each Door		
: CLEARANCE/MARKER LIGHTS (5) Flush Mounted		
: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window		
: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel		
: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted		
: GLASS, ALL WINDOWS Tinted		
: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side		
: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side		
: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color		
: STEP (2) One Per Door		
: WINDOWS, PRIVACY GLASS Rear Side Windows and Rear Window, Dark PrivaGuard Glass		
GAUGE CLUSTER English With English Electronic Speedometer	0/0	0
<u>Includes</u>		
: GAUGE CLUSTER (5) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter		
: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout		
: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)		
IP CLUSTER DISPLAY Omit Display of Fault Codes in Instrument Cluster and Disable Blink Codes, Requires Service Tool to Retrieve and View Fault Code	0/0	0
SEAT, DRIVER {National 2000} Self Contained with Compressor, High Back with Integral Headrest, Cloth, Isolated, Mechanical Lumbar, 2 position Front Cushion Adjustment, -3 to +14 Degree Seat Back Angle Adjust	4/0	4
<u>Includes</u>		
: SEAT BELT 3-Point, Lap and Shoulder Belt Type		
SEAT, REAR {National} BENCH; Full Width; Cloth, With Fixed Mid Back	48/46	94
SEAT, PASSENGER {National} Non Suspension, High Back, Fixed Back, Integral Headrest, Cloth	15/8	23
MIRRORS (2) {Lang Mekra} Rectangular, Thermostatically Controlled Heated Heads, Bright Finish Heads, with Black Brackets and Arms, Breakaway Type, 7.55" x 14.1" Integral Convex Both Sides, 102" Inside Spacing,	-3/0	-3
ARM REST, RIGHT, DRIVER SEAT	3/0	3
AIR CONDITIONER {Blend-Air} With Integral Heater & Defroster	63/5	68
<u>Includes</u>		
: HEATER HOSES Premium		
: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps		
: REFRIGERANT Hydrofluorocarbon HFC-134A		
INSTRUMENT PANEL Center Section, Flat Panel	0/0	0

<u>Description</u>	<u>F/R Wt</u>	<u>Tot Wt</u>
	(lbs)	(lbs)
WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature	5/0	5
HVAC FRESH AIR FILTER	4/0	4
FRESH AIR FILTER Attached to Air Intake Cover on Cowl Tray in Front of Windshield Under Hood	1/0	1
LOW WASHER FLUID INDICATOR	1/0	1
CAB INTERIOR TRIM Premium; for Extended Cab	19/6	25
<u>Includes</u>		
: "A" PILLAR COVER Molded Plastic		
: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering		
: CAB SOUND INSULATION Includes Dash and Engine Cover Insulators		
: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets, CB Radio Pocket, Speakers, and Reading Lights		
: COURTESY LIGHT (2) Mounted In Front Map Pocket Left and Right Side		
: DOOR TRIM PANELS with Cloth Insert on Bolster Driver and Passenger Doors		
: FLOOR COVERING Rubber, Black		
: GAUGE, TEMPERATURE, AMBIENT Includes Wiring and Sensor With Display Unit Mounted in Cluster		
: HEADLINER Soft Padded Cloth		
: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section		
: STORAGE POCKET, DOOR (2) Molded Plastic (Carpet Texture), Full-Length; Driver and Passenger Doors		
: SUN VISOR (3) Padded Vinyl: 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Vanity Mirror and Toll Ticket Strap, plus 1 Auxiliary Visor (Front Only), Driver Side		
MODESTY PANEL Painted	0/0	0
SUNSHADE, EXTERIOR Aerodynamic, Painted Roof Color; Includes Integral Clearance/Marker Lights	15/2	17
WHEELS, FRONT DISC; 19.5" Painted Steel, 10-Stud (225mm BC) Hub-Piloted, Flanged Nut, Metric Mount, 6.00 DC Rims; With Steel Hubs	0/0	0
WHEELS, REAR DISC; 19.5" Painted Steel, 10-Stud (225mm BC) Hub-Piloted, Flanged Nut, Metric Mount, 6.00 DC Rims; With Steel Hubs	0/0	0
BDY INTG, PTO ACCOMMODATION for (3) Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to Control (3) 30 amp relays, With Programmable Interlocks, for Body Builder Hook up in the Engine Compartment Left Side, Recommended for Automatic Transmissions	0/0	0
(2) TIRE, FRONT 225/70R19.5 G647 RSS (GOODYEAR) 640 rev/mile, load range G, 14 ply	2/0	2
(4) TIRE, REAR 225/70R19.5 G622 RSD (GOODYEAR) 641 rev/mile, load range G, 14 ply	0/0	0
Services Section:		
WARRANTY Standard for Terrastar Models, Effective with Vehicles Built January 2, 2015 or Later, CTS-2580E	0/0	0
Total Component Weight:	5004/3176	8180

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

<u>Description</u>	<u>(US DOLLAR)</u>	<u>Price</u>
Total Factory List Price Including Options:		\$62,536.00
Dealer Prep & Service	\$375.00	
Safety Equipment Installed in Cab	\$110.00	
Total Preparation And Delivery:		\$485.00
Freight Charge	\$1,750.00	
Total Freight:		\$1,750.00
Total Factory List Price Including Freight:		\$64,771.00
Less Customer Allowance:		(\$8,771.00)
Total Vehicle Price:		\$56,000.00
Total Sale Price:		\$56,000.00
Total Per Vehicle Sales Price:		\$56,000.00
Net Sales Price:		\$56,000.00

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

Official Title and Date

Firm or Business Name

Authorized Signature

Authorized Signature and Date

HICKORY INTERNATIONAL INC
1704 CONOWINGO RD
P.O. BOX 469
BEL AIR MD 21014 -
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This proposal is not binding upon the seller without Seller's Authorized Signature

Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.